

CONTINUING EDUCATION COMMITTEE REPORT

January 9, 2008

Since the December 12, 2007 Board meeting, the following programs have been received and reviewed by the members of the Continuing Education Committee. The programs listed meet the criteria set forth in COMAR 10.29.05.03 Standards of Continuing Education Pre-approval.

Motion: The Committee requests Board approval/disapproval of the following programs:

| <u>Name of Sponsor & Program</u> | <u># of Hours Requested & Approved</u> |
|---|---|
| Chesapeake Health Education Program, Inc. | 58 CEU |
| 410-642-1195 | |
| Crisis & Risk Communication | 4 CEU |
| Advanced Disaster Medical Response | 8 CEU |
| An Annual Update on Changes to ESF# 8 and Federal Response | 2 CEU |
| Psychological First Aid for the Non Mental Health Provider | 4 CEU |
| Listen, Protect, and Connect | 4 CEU |
| Incident Response to Terrorist Bombings | 4 CEU |
| Prevention & Response to Suicide Bomber | 4 CEU |
| Advanced Disaster Life Support (ADLS) | 4 CEU |
| Advanced Radiation Life Support (ARLS) | 8 CEU |
| Navigations | 2 CEU |
| Marathon – A Tale of Two Cities and the Running of a Planned Mass Casualty Event | 1.5 CEU |
| Complementary Programs to Support ESF-8 | 1.25 CEU |
| Minnesota Bridge Collapse | 1.25 CEU |
| Fostering Responder Resilience and Workforce Health Protection | 1.25 CEU |
| Mass Fatality Management for Non-DMORT Response Teams | 1.25 CEU |
| Mass Fatality Forensic Dentistry | 1.25 CEU |
| Mass Fatality Autopsy Protocol | 1.25 CEU |
| History of Deployable Portable Morgue Unit | 1.25 CEU |
| Caring for the Dead in a Pandemic | 1.25 CEU |
| Caring for the War Dead at Dover | 1.25 CEU |
| Code Blue: Cold Weather Deployments | 1.25 CEU |
| March 15 - 19, 2008 Nashville TN | |
| Funeral Review.Com LLC | 6 CEU |
| (727) 822-4700 | |
| DeathCare Marketing Glenn H. Gould, III | |
| On-line | |
| St. Petersburg FL 33704 | |
| Epsilon Nu Delta Mortuary Fraternity | 4 CEU |
| (973) 242-8454 | |
| Quality Control & Communication for Embalmers | 2CEU |
| Alternative Embalming Solutions | 2CEU |
| February 15, 2008 Arlington, VA | |

MKJ MARKETING**12 CEU**

(727) 524-8100

Designing Alternative Revenue Sources into Mortuaries and
Cemeteries

Pulling from the Competition

Re-branding

The Evolving role of the funeral business owner

Improving Telephone Behavior

Tom Johnson – Funeral Business

February 11-February 13, 2008

Beaver Creek, CO

NATIONAL FUNERAL DIRECTORS ASSOCIATION**124 CEU**

(262) 789-1880

Creating Meaningful Funeral Experiences

The End is Just the Beginning: Lessons in Grieving for African Americans

Ethnic Variations in Dying, Death and Grief

Father Loss: How Sons of All ages Come to terms with the Death of Their Dads

Funeral Home Customer Service A-Z

Healing a Child's Grieving Heart

Healing a Friend's Grieving Heart

Healing a Teen's Grieving Heart Healing the Adult Child's Grieving Heart

Healing Your Grieving Heart

When All the Friends Have Gone

When Men Grieve: Why Men Grieve Differently and How You Can Help

Winning Ways: The Funeral Profession's Guide to Human Relations

Don't Take the Last Donut: New Rules for Business Etiquette

Free Publicity: Secrets of Getting covered on the News

Hands-Off Manager: How to Mentor People and Allow Them to Be Successful

Healing Your Holiday Grief: 100 Practical Ideas for Blending Mourning and Celebration
During the Holiday Season

Living in the Shadow of the Ghosts of Grief

Prescriptions for a Healthy Family Business

Traveling through Grief: Learning to Live Again After the Death of a Loved One

The Wilderness of Grief: Finding Your Way

Avian Flu Pandemic: Are you Prepared

Behavioral Style Selling: Adapting to Consumers

Body Preparation and Practices for Different Religions and Cultures: Jewish, Hispanic, Mormon

Buying and Selling Your Funeral Home

Caregiver's Overload: Coping with Stress in the Funeral Profession

The Changing Face of Death: How to Deal with the New Demographics

Creating the Ultimate Funeral Experience Through Questioning Strategies

Cremation Management Your Business at Risk

Do Consumers Really Want a One-Stop Shop? Forming Co-ops and Mergers with Cemeteries

EPA/OSHA Compliance to Protect and Enhance Your Business

Legendary Service at the Riz-Carlton: A Great Fit for Funeral Service

Military Funeral Honors and the Important Role of the Funeral Director

Myths of Grief: What Not to Say to the Bereaved

Need-to-Know Wage and Hour Compliance of Employees

Policies & Procedures: The Foundation to Crematory Operations

Potential Legal Issues Related to Embalming

Promoting the Value of Ceremony to Today's Customer

Reinvent Your Cremation Arrangements

Risk Management: Controlling Risk for Small Business

Setting Up and Controlling Your Cemetery and Funeral Home Sales Program

Surviving Cremation: Operate Like It's 2010

Valuable Things Grieving People Need to Hear From Funeral Directors
 What Weddings Teach Funeral s about Funeral Planning
 What's Beyond Goodbye? Becoming a Funeral Service Funeral Home
 You Need Hospice and Hospice Needs You
 Celebrate the Extinction of the Selection Room: Strategies to Meet Today's Consumer Needs
 Cremation Due Diligence: Four Steps to Protect Your Business
 Effectively Marketing A Pet Death Care Business
 Ethics in the Preneed Profession
 FTC Compliance Update: 2007
 The Inner Secrets of Outrageous Marketing
 Managing Your Workplace and Environmental Practices in a Contaminated Environment
 Next Generation Employees (Gen X&Y): Where to Find Them and How to Keep Them
 No Religion Please: Creating Life Celebrations for Nonreligious Families
 The Pandemic Avian Flu: Is Your Funeral Home Prepared?
 The Art of Facial Reconstruction
 Avoiding Sexual Harassment Suits
 Embalming Difficult Cases: Donor Cases
 FTC Compliance: Handling the General Price List
 Restorative Arts: An Artist's Perspective
 Your Professional Image
 The Secrets of Cremation Profitability Revealed
 Hispanic Funeral: Need to Know Insights

Doretha Hector CFSP-CPC

8 CEU

(410) 523-4918

Recollect the various methods of Improving appearances and presenting

Of Human Remains

March 28 and 29, 2008

Baltimore Maryland